

Assessment guidance

BTEC Nationals in Travel and Tourism

Unit 23: Airfares and Ticketing Level 1

Unit 24: Airfares and Ticketing Level 2

BTEC Nationals in Airline and Airport Operations

Unit 9: Airfares and Ticketing Level 1

Unit 18: Airfares and Ticketing Level 2

Edexcel Level 2 Diploma in Travel Operations

Unit 7: Airfares and Ticketing Level 1

Airfares and ticketing units

The following guidance is for all tutors teaching and assessing on the above units.

These units were developed to map to the IATA Airfares and Ticketing Level 1 and 2 specifications allowing tutors the option of nesting one qualification within another. However, the IATA specifications have since been changed and now include automated tickets along with some other additions and it should be noted that learners who achieve the BTEC Unit and then take the IATA examination will need to ensure that they have the appropriate extra knowledge and skills to meet the needs of the IATA specifications.

Learners on BTEC programmes do not need to pass IATA examinations in order to achieve these units and is not acceptable for centres to present IATA Airfares and Ticketing certificates in place of assessed portfolio evidence for these units. The evidence presented for assessment and verification should be labelled in the usual way, showing clearly where evidence for each of the grading criteria are located.

For some of the merit and distinction criteria, where learners are required to demonstrate their skills in customer service situations, this should be evidenced by observation sheets and/or witness statements as appropriate, along with any other relevant evidence. Assessment can take place in real or simulated situations.

For P1 it is not necessary to use BA Fares Fortnightly as this is not available. Tutors are therefore asked to substitute this with an appropriate alternative publication, following current industry practice.

Access to IATA qualifications

Centres wishing to deliver the IATA qualifications or access training materials should contact any IATA airfares and ticketing training provider.

Please note that Edexcel no longer works in partnership with Oaklands College to provide these materials.